

Office of State Procurement
State of Louisiana
Division of Administration
Office of State Procurement

JOHN BEL EDWARDS
Governor



JAY DARDENNE
Commissioner of Administration

August 24, 2016

ADDENDUM NUMBER 02

Your reference is directed to **Solicitation Number 3000006081**, Fortinet Brand Name Networking Products ITB which is scheduled to open at 10:00 a.m. (CT) on August 30, 2016.

Response to Inquiries Received

Solicitation No. 3000006081

File Number: W 92903 YT

Fortinet Brand Name Networking Products

Inquiry #1: What is the depth of support any given reseller (“authorized Distribution/Channel Partner”) will have to offer if they are accepted as a reseller on this contract?

Response: If the original manufacturer chooses to designate an (“authorized Distribution/Channel Partner”) the original manufacturer will be responsible for defining the depth of support. ***See Section 2, Page #1 of solicitation for detailed definition of “Distribution/Channel Partner”***

Inquiry #2: Sections 1 and 3 (pages 1 and 3): It does not appear that the contract has rates for normal consulting services for the Fortinet devices and software (system design, capacity analysis, network performance evaluation, or ongoing technical support).

Response: No, the contract does not have rates for consulting services of any type including but not limited to: System Design, Capacity Analysis, Network Performance Evaluation, as well as any ongoing Technical Support. ***See “Initial Software Configuration” Section 2. Page #1 of solicitation***

Inquiry #3: Are the only service rates desired for installation and initial Software Configuration?

Response: Yes, the bidder shall quote an hourly rate schedule for the two (2) types of support requested: 1) Equipment Installation; and 2) Initial Software Configuration. Both types of support shall only be made available by the bidder and purchased by the using agency in direct support of, and in conjunction with, a purchase order for the purchase of hardware and software. ***See Section 3. Bidder Responsibilities, Page #2 of solicitation***

Inquiry #4: Sections 1 and 3 (pages 1 and 3): How does a client receive Fortinet services for system design, capacity analysis, network performance evaluation or ongoing technical support?

Response: See Categories One through Nine on Pages #14-15, Section 31. IT/Telecom Networking Product Categories

Inquiry #5: Bidder's Response Page - Vendor List Authorized Distributors (page 25): As a 3rd party re-seller and integrator, do we simply list our own information?

Response: Yes, for the purposes of this type of contract, the bidder may be and should identify itself as such. ***See Section 3. Bidder Responsibilities, Page #2 of solicitation***

This Addendum Is Hereby Officially Made A Part Of The Referenced Solicitation.

ACKNOWLEDGEMENT: If you have already submitted your bid and this Addendum **does not** cause you to revise your bid, you should acknowledge receipt of this Addendum by identifying your business name and by signing where indicated. You may return this Acknowledgement by mail to: Office of State Purchasing, Post Office Box 94095 Baton Rouge, LA 70804-9095 by hand delivery to: 1201 N. Third Street, Suite 2-160 Baton Rouge, LA 70802 or by fax to: (225) 342-9756. The State reserves the right to request a completed Acknowledgement at any time. Failure to execute an Acknowledgement shall not relieve the bidder from complying with the terms of the bid.

Addendum Acknowledged / No Changes:

For: _____ By: _____

REVISION: If you have already submitted your bid and this Addendum requires you to revise your bid, you must indicate any change(s) below, identify your business name and sign where shown.

Revisions shall be delivered prior to bid opening in a sealed envelope marked with the file number and the bid opening date and time, either by mail to: Office of State Purchasing, Post Office Box 94095, Baton Rouge, LA 70804-9095, or by hand delivery to: 1201 North Third Street, Suite 2-160, Baton Rouge, La 70802, or by fax to: 225-342-9756. Electronic transmissions other than by fax are not being accepted at this time.

Revisions received after bid opening shall not be considered and you shall be held to your original bid.

Revision: _____

For: _____ By: _____